

Recall some preliminaries

An insurance policy (life insurance or life annuity) is funded by contract premiums:

- once (single premium) made usually at time of policy issue, or
- a series of payments (usually contingent on survival of policyholder)
 with first payment made at policy issue
- to cover for the benefits, expenses associated with initiating/maintaining contract, profit margins, and deviations due to adverse experience.

Net premiums (or sometimes called benefit premiums)

- considers only the benefits provided
- nothing allocated to pay for expenses, profit or contingency margins

Gross premiums (or sometimes called expense-loaded premiums)

 covers the benefits and includes expenses, profits, and contingency margins

Chapter summary - continued



- Present value of future loss (negative profit) random variable
- Premium principles
 - the equivalence principle (or actuarial equivalence principle)
 - portfolio percentile premiums
- Return of premium policies
- Substandard risks



• Chapter 6 (sections 6.8, 6.9) of Dickson, et al.



Net random future loss

- An insurance contract is an agreement between two parties:
 - the insurer agrees to pay for insurance benefits;
 - in exchange for insurance premiums to be paid by the insured.
- The insurer's net random future loss is defined by

$$L_0^n = PVFB_0 - PVFP_0.$$

where PVFB_0 is the present value, at time of issue, of future benefits to be paid by the insurer

and

 PVFP_0 is the present value, at time of issue, of future premiums to be paid by the insured.

ullet Note: this is also called the present value of future loss random variable (in the book), and if no confusion, we may simply write this as L_0 .

The principle of equivalence

ullet The net premium, generically denoted by P, may be determined according to the principle of equivalence by setting

$$\mathsf{E}\big[L_0^n\big] = 0.$$

- The expected value of the insurer's net random future loss is zero.
- This is then equivalent to setting $E[PVFB_0] = E[PVFP_0]$. In other words, at issue, we have

$$\mathsf{APV}(\mathsf{Future\ Premiums}) = \mathsf{APV}(\mathsf{Future\ Benefits}).$$





Gross premium calculations

 Treat expenses as if they are a part of benefits. The gross random future loss at issue is defined by

$$L_0^g = \mathsf{PVFB}_0 + \mathsf{PVFE}_0 - \mathsf{PVFP}_0,$$

where PVFE₀ is the present value random variable associated with future expenses incurred by the insurer.

• The gross premium, generically denoted by G, may be determined according to the principle of equivalence by setting

$$\mathsf{E}\big[L_0^g\big] = 0.$$

 \bullet This is equivalent to setting $\mathsf{E} \lceil \mathsf{PVFB}_0 \rceil + \mathsf{E} \lceil \mathsf{PVFE}_0 \rceil = \mathsf{E} \lceil \mathsf{PVFP}_0 \rceil.$ In other words, at issue, we have

$$\mathsf{APV}(\mathsf{FP}_0) = \mathsf{APV}(\mathsf{FB}_0) + \mathsf{APV}(\mathsf{FE}_0).$$



Lecture: Weeks 1-2 (STT 456) Premium Calculation

Portfolio percentile premium principle

Suppose insurer issues a portfolio of N "identical" and "independent" policies where the PV of loss-at-issue for the i-th policy is $L_{0,i}$. The total portfolio (aggregate) future loss is then defined by

$$L_{\text{agg}} = L_{0,1} + L_{0,2} + \dots + L_{0,N} = \sum_{i=1}^{N} L_{0,i}$$

Its expected value is therefore

$$\mathsf{E}[L_{\mathsf{agg}}] = \sum_{i=1}^N \mathsf{E}\big[L_{0,i}\big]$$

and, by "independence", the variance is

$$\mathsf{Var}[L_{\mathsf{agg}}] = \sum_{i=1}^N \mathsf{Var}ig[L_{0,i}ig].$$



Portfolio percentile premium principle

The portfolio percentile premium principle sets the premium P so that there is a probability, say α with $0 < \alpha < 1$, of a positive gain from the portfolio.

In other words, we set P so that

Pr[
$$L_{
m agg} < 0$$
] $= \alpha$.

Note that loss could include expenses.



Lecture: Weeks 1-2 (STT 456)

L=95%, = 1.645 Solve for Pr

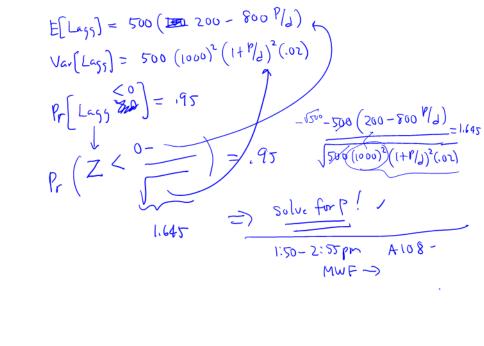
fully disart whole life to (x) benefit = 1000

$$i = 5\%$$
 $A_{x} = 0.20$
 $2A_{x} = 0.06$
 $A_{x} = 28$

lifetime

 $500 \text{ policies all identical, independent}$
 $P = Premium$

Premium so that $P_{x}(L_{0.05} \leq 0) = 0.95$
 $V = 1000 \text{ May}(1 + \frac{p}{d}) \text{ Violation of } V = 1000 \text{ Pd}$
 $V = 1000 \text{ May}(1 + \frac{p}{d}) \text{ Violation of } V = 200 - 800 \text{ Pd}$
 $V_{x}(L_{0,i}) = 1000^{2}(1 + \frac{p}{d})^{2}(20) - 1000 \text{ Pd} = 200 - 800 \text{ Pd}$
 $V_{x}(L_{0,i}) = 1000^{2}(1 + \frac{p}{d})^{2}(20) - 1000 \text{ Pd} = 200 - 800 \text{ Pd}$



$$-\sqrt{500} \left(.2 - .8 \frac{P}{d} \right) = 1.645 \sqrt{.02} \left(1 + \frac{P}{d} \right) \qquad d = \frac{.05}{1.05}$$
Solve for P: $P = .01268906 \times 1000 = 12.68906$

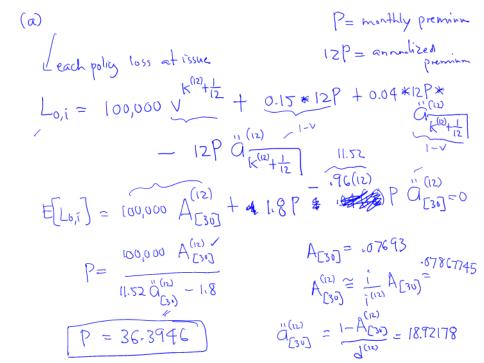
Compar

vite

equivolen: $P = 1000 \text{ Ax} = 1000 \text{ Ax} = 11.90476$

equivolen: $\frac{1}{4} = \frac{.05}{1.05}$

(a) equivalent prople (b) Pr[Less >0] = .05 whole life to [30] benefit = 100, 000 pay-U, at end of month of detpremium is mathly T K(12) + 1/2 insticl exposes: 15% of 1st yr premium 4% of every premi tehewal expenses: including the K(12)= monthly curtate lighted



$$\frac{1}{2} \frac{(10)}{100} = \frac{1}{2} \frac{1}$$

Illustrative example 1

An insurer sells 100 fully discrete whole life insurance policies of \$1, each of the same age 45. You are given:

- All policies have independent future lifetimes.
- i = 5%

•
$$\ddot{a}_{45} = 17.81876$$
 • $^{2}\Delta_{45} = .03450$

Using the Normal approximation:

- Calculate the annual contract premium according to the portfolio percentile premium principle with $\alpha=0.95$.
- Suppose the annual contract premium is set at 0.01 per policy. Determine the smallest number of policies to be sold so that the insurer has at least a 95% probability of a gain from this portfolio of policies.

$$| b_{0} | = | v^{K+1} - | c_{0} | = | c_$$

$$Var(L_{6,i}) = (1+\frac{P}{d}) \left[A_{45} - (A_{45}) \right] = 1 - \frac{.05}{1.05} 17.8187$$

$$= 0.01175150$$

$$Var(L_{6,i}) = (1+\frac{1}{d}) (A_{45} - (A_{45})) = 1-\frac{.65}{1.05}(7.81)$$

$$-0.345 - (.1514876)^{2} - .151487$$

$$= 0.0175150$$

$$Pr(L_{659}70) = Pr(Z > 0-100((+\frac{P}{d})(.1514876) - P/d) =) P=.0090$$

1 -01122120 (1+ i)s (100)

$$N = ? \qquad P = .01$$

$$E[L_{0,i}] = (1 + \frac{.01}{.05/.05})(.1514876) - \frac{.01}{.05/.05} = Q$$

$$Var[L_{0,i}] = (1 + \frac{.01}{.05/.05})^{2}(.01155150) = B$$

$$Pr[L_{655} > 0] \approx Pr[Z > 0 - \alpha N] = 0.65$$

$$Var[L_{0,i}] = (1.645 = 1.645 = 0.65)$$

$$Var[L_{0,i}] = (1.645 = 0.65)$$

$$Var[L_{0,i}] = (1 + \frac{.01}{.05/.05})^{2}(.01155150) = B$$

Return of premium policies

Consider a fully discrete whole life insurance to (x) with benefit equal to \$B plus return of all premiums accumulated with interest at rate j.

The net random future loss in this case can be expressed as

$$L_0 = P \ddot{s}_{\overline{K+1}|j} v^{K+1} + B v^{K+1} - P \ddot{a}_{\overline{K+1}|},$$

for $K=0,1,\ldots$ and $\ddot{s}_{\overline{K+1}|j}$ is calculated at rate j. All other actuarial functions are calculated at rate i.

Consider the following cases:

 \bullet Let j=0. This implies $\ddot{s}_{\overline{K+1}|j}=(K+1)$ and the annual benefit premium will be

$$P = \frac{B A_x}{\ddot{a}_x - (IA)_x}.$$



\$B + (x) fully discrete whole life no expenso teturn of previous polici premiums accumulate at j → +(PV#E) premium are colaboted at i PVFB - PVFP = BV K+1 + P SK+1 J VEZ - Pak+1 Lo = BVK+1 + P(K+1)VK+1 - Päk+1) Cor 1: j=0'

$$E[L_0] = 0 \Rightarrow B A_x + P(TA)_x - P \ddot{Q}_x = 0$$

$$P = \frac{BA_x}{\ddot{Q}_x - (TA)_x}$$

$$= \frac{|3V^{k+1}|}{|2V^{k+1}|} + \frac{|2V^{k+1}|}{|2V^{k+1}|} + \frac{|2V^{k+1}|}{|2V^{k+1}|} = \frac{|3V^{k+1}|}{|2V^{k+1}|} + \frac{|2V^{k+1}|}{|2V^{k+1}|} = \frac{|3V^{k+1}|}{|2V^{k+1}|} + \frac{|2V^{k+1}|}{|2V^{k+1}|} = \frac{|3V^{k+1}|}{|2V^{k+1}|} + \frac{|2V^{k+1}|}{|2V^{k+1}|} = \frac{|3V^{k+1}|}{|2V^{k+1}|} + \frac{|3V^{k+1}|}{|2V^{k+1}|} \frac{|3V^{k+1}|}{|2V^{k+1}|}$$

$$= Bv^{(4)} + P[v_{j*}^{(4)} - v_{j*}^{(4)}] - Paker$$

$$E[L_0] = B A_x + \frac{P}{dj} [A_x ej^* - A_x] \sim P \ddot{a}_x = 0$$

$$P = \frac{B A_x}{\ddot{a}_x + \frac{1}{di} (A_x - A_x ej^*)}$$

$$P = \frac{BAx}{\ddot{a}_{x} + \frac{1}{dj}(A_{x} - A_{x}ej^{x})}$$

$$V_{jx} = (l+j)V_{x} = \frac{l+j}{l+i}$$

$$\frac{1}{l+j^{x}} \Rightarrow j^{x} = \frac{l+i}{l+j} - 1 > 0$$

$$\frac{1}{1+j^*} \Rightarrow \hat{j}^* = \frac{1+i}{1+j} - 1 > 0$$

Return of Premsim

(1)
$$j=0 \implies possibly$$

(2) $j=i \implies hot possibly$

(3) $j>i \implies not possibly$

(4) j

continued

- Let i=j. In this case, the loss $L_0=B\,v^{K+1}$ because $\ddot{s}_{\overline{K+1}|j}\,v^{K+1}=\ddot{a}_{\overline{K+1}|}.$ Thus, there is no possible premium because all premiums are returned and yet there is an additional benefit of \$B.
- Let i < j. Then we have

$$L_0 = P\left(\ddot{s}_{\overline{K+1}|j} - \ddot{s}_{\overline{K+1}}\right)v^{K+1} + Bv^{K+1},$$

which is always positive because $\ddot{s}_{\overline{K+1}|i} > \ddot{s}_{\overline{K+1}|i}$ when i < j. No possible premium.



- continued

• Let i > j. Then we can write the loss as

$$L_0 = P \frac{v_{j^*}^{K+1} - v_{j^*}^{K+1}}{d_j} + B v_{j^*}^{K+1} - P \ddot{a}_{\overline{K+1}}$$

where $d_j = 1 - [1/(1+j)]$ and v_{j^*} is the corresponding discount rate associated with interest rate $j^* = [(1+i)/(1+j)] - 1$. Here,

$$P = \frac{A_x}{\ddot{a}_x - \frac{(A_x)_{j^*} - A_x}{d_j}},$$

where $(A_x)_{j^*}$ is a (discrete) whole life insurance to (x) evaluated at interest rate j^* .



Illustrative example 2

For a whole life insurance on (40), you are given:

- Death benefit, payable at the end of the year of death, is equal to \$10,000 plus the return of all premiums paid without interest. $\int = 0$
- \bullet Annual benefit premium of (290.84)s payable at the beginning of each year.

$$\bullet$$
 $(IA)_{40} = 8.6179$

•
$$i = 4\%$$

Calculate
$$\ddot{a}_{40}$$
.

$$P = \frac{BA_{x}}{\ddot{a}_{x} - (IA)_{x}} - \frac{1-d\ddot{a}_{4}}{10,000A40}$$

$$290.84 = \frac{10,000A40}{\ddot{a}_{x} - 8.6179}$$



$$290.84 \left(\overrightarrow{a}_{40} - 8.6179 \right) = 10,000 \left(1 - \frac{04}{1.04} \overrightarrow{a}_{40} \right)$$

$$\overrightarrow{a}_{40} \left(290.84 + 10,000 \left(\frac{04}{1.04} \right) \right) = \frac{10,000 + 290.84(8.6179)}{290.84(8.6179)}$$

Q⁴⁰ = 18.21222

SOA Question #22

Consider Question #22 from Fall 2012 SOA MLC Exam:

You are given the following information about a special fully discrete 2-payment, 2-year term insurance on (80):

- Mortality follows the Illustrative Life Table.
- i = 0.0175
- The death benefit is 1000 plus a return of all premiums paid without interest.
- Level premiums are calculated using the equivalence principle.

Calculate the benefit premium for this special insurance.

For practice: try calculating the benefit premium if the return of all premiums paid comes with an interest of say 0.01.



$$P + P \vee P_{80} = P + (P + 1000) \vee P_{80} = P_{8$$

$$P = \frac{156.77}{1.90388 - 0.23463} = 93.62$$

Pricing with extra or substandard risks

An impaired individual, or one who suffers from a medical condition, may still be offered an insurance policy but at a rate higher than that of a standard risk.

Generally there are three possible approaches:

- age rating: calculate the premium with the individual at an older age
- constant addition to the force of mortality: $\mu^s_{x+t} = \mu_{x+t} + \phi$, for $\phi>0$
- constant multiple of mortality rates: $q_{x+t}^s = \min(cq_{x+t}, 1)$, for c > 1

Read Section 6.9.



life annuary due

Single premium

3 year term

$$M^{S} = M + .001$$
 $M^{S} = M + .001$
 $M^{S} = M + .001$

Published SOA question #45

age rating-

Your company is competing to sell a life annuity-due with an APV of \$500,000 to a 50-year-old individual.

Based on your company's experience, typical 50-year-old annuitants have a complete life expectancy of 25 years. However, this individual is not as healthy as your company's typical annuitant, and your medical experts estimate that his complete life expectancy is only 15 years.

You decide to price the benefit using the issue age that produces a complete life expectancy of 15 years. You also assume:

- For typical annuitants of all ages, $\ell_x = 100(\omega x)$, for $0 \le x \le \omega$.
- i = 0.06

Calculate the annual benefit premium that your company can offer to this individual.

$$\frac{APV}{500,000} = \frac{1}{100} = \frac{1}{100}$$

$$\ddot{Q}_{70} = \frac{1 - A_{30}}{d} = \frac{1 - \frac{1}{30}(13.76483)}{\frac{106}{1.06}} = \frac{9.560711}{6000}$$

$$\ddot{B} = \frac{500,000}{\mathring{a}_{70}} = \frac{500,000}{9.560711} = \frac{52,297.37}{\text{please}}$$

Constat for A or a

Other terminologies and notations used

Expression	Other terms/symbols used
net random future loss	loss at issue
L_0	$_0L$
net premium	benefit premium
gross premium	expense-loaded premium
equivalence principle	actuarial equivalence principle
generic premium	$G - P - \pi$
substandard	may be superscripted with * or \boldsymbol{s}

