

# Special cases of longitudinal data: discrete and multivariate

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## Two papers

- **Shi and Valdez (2014)**, Longitudinal modeling of claim counts using jitters, *Scandinavian Actuarial Journal*, vol. 2014, no. 2, pp. 159-179.
- **Katuwandeniyage and Valdez (2013)**, Multivariate longitudinal data analysis for actuarial applications, work in progress.

# Background



- **Two-part model** for pure premium calculation: decompose total claims into claim frequency (number of claims) and claim severity (amount of claim, given a claim occurs).
- Several believe that the claim frequency, or claim counts, is the more important component.
- Past claims experience provide invaluable insight into some of the policyholder risk characteristics for experience rating or credibility ratemaking.
- Modeling longitudinal claim counts can assist to test economic hypothesis within the context of a multi-period contract.
- It might be insightful to explicitly measure the association of claim counts over time (intertemporal dependence).

## Longitudinal data for claim count

- Assume we observe claim counts,  $N_{it}$ , for a group of policyholders  $i$ , for  $i = 1, 2, \dots, m$ , in an insurance portfolio over  $T_i$  years.
- For each policyholder, the observable data is a vector of claim counts expressed as  $(N_{i1}, \dots, N_{iT_i})$ .
- Data may be unbalanced: length of time  $T_i$  observed may differ among policyholders.
- Set of observable covariates  $\mathbf{x}_{it}$  useful to sub-divide the portfolio into classes of risks with homogeneous characteristics.
- Here, we present an alternative approach to modeling longitudinal insurance claim counts using copulas and compare its performance with standard and traditional count regression models.

# Literature

- Alternative models for longitudinal counts:
  - Random effects models: the most popular approach
  - Marginal models with serial correlation
  - Autoregressive and integer-valued autoregressive models
  - Common shock models
- Useful books on count regression
  - Cameron and Trivedi (1998): Regression Analysis of Count Data
  - Denuit et al. (2007): Actuarial Modelling of Claim Counts: Risk Classification, Credibility and Bonus-Malus Systems
  - Frees (2009): Regression Modeling with Actuarial and Financial Applications
  - Winkelmann (2010): Econometric Analysis of Count Data
- The recent survey work of Boucher, Denuit and Guillén (2010) provides for a comparison of the various models.

## Literature - continued

- Copula regression for multivariate discrete data:
  - Increasingly becoming popular
  - Applications found in various disciplines:
    - Economics: Prieger (2002), Cameron et al. (2004), Zimmer and Trivedi (2006)
    - Biostatistics: Song et al. (2008), Madsen and Fang (2010)
    - Actuarial science: Purcaru and Denuit (2003), Shi and Valdez (2011)
  - Modeling longitudinal insurance claim counts:
    - Frees and Wang (2006): model joint pdf of latent variables
    - Boucher, Denuit and Guillén (2010): model joint pmf of claim counts
- Be pre-cautious when using copulas for multivariate discrete observations: non-uniqueness of the copula, vague interpretation of the nature of dependence. See Genest and Nešlehová (2007).
- We adopt an approach close to Madsen and Fang (2010): **joint regression analysis**.

## Random effects models

- To capture the **intertemporal dependence** within subjects, the most popular approach is to introduce a common random effect, say  $\alpha_i$ , to each observation.
- The joint pmf for  $(N_{i1}, \dots, N_{iT_i})$  can be expressed as

$$\Pr(N_{i1} = n_{i1}, \dots, N_{iT_i} = n_{iT_i}) = \int_0^{\infty} \Pr(N_{i1} = n_{i1}, \dots, N_{iT_i} = n_{iT_i} | \alpha_i) f(\alpha_i) d\alpha_i$$

where  $f(\alpha_i)$  is the density function of the random effect.

- Typical assumption is conditional independence as follows:

$$\Pr(N_{i1} = n_{i1}, \dots, N_{iT_i} = n_{iT_i} | \alpha_i) = \Pr(N_{i1} = n_{i1} | \alpha_i) \times \dots \times \Pr(N_{iT_i} = n_{iT_i} | \alpha_i).$$

## Some known random effects models

- Poisson  $N_{it} \sim \text{Poisson}(\tilde{\lambda}_{it})$ 
  - $\tilde{\lambda}_{it} = \eta_i \lambda_{it} = \eta_i \omega_{it} \exp(\mathbf{x}'_{it} \boldsymbol{\beta})$ , and  $\eta_i \sim \text{Gamma}(\psi, \psi)$
  - $\tilde{\lambda}_{it} = \omega_{it} \exp(\alpha_i + \mathbf{x}'_{it} \boldsymbol{\beta})$ , and  $\alpha_i \sim \text{N}(0, \sigma^2)$

- Negative Binomial

- NB1:  $1 + 1/\nu_i \sim \text{Beta}(a, b)$

$$\Pr(N_{it} = n_{it} | \nu_i) = \frac{\Gamma(n_{it} + \lambda_{it})}{\Gamma(\lambda_{it}) \Gamma(n_{it} + 1)} \left( \frac{\nu_i}{1 + \nu_i} \right)^{\lambda_{it}} \left( \frac{1}{1 + \nu_i} \right)^{n_{it}}$$

- NB2:  $\alpha_i \sim \text{N}(0, \sigma^2)$

$$\Pr(N_{it} = n_{it} | \alpha_i) = \frac{\Gamma(n_{it} + \psi)}{\Gamma(\psi) \Gamma(n_{it} + 1)} \left( \frac{\psi}{\tilde{\lambda}_{it} + \psi} \right)^{\psi} \left( \frac{\tilde{\lambda}_{it}}{\tilde{\lambda}_{it} + \psi} \right)^{n_{it}}$$

- Zero-inflated models

- $\Pr(N_{it} = n_{it} | \delta_i, \alpha_i) = \begin{cases} \pi_{it} + (1 - \pi_{it})f(n_{it} | \alpha_i) & \text{if } n_{it} = 0 \\ (1 - \pi_{it})f(n_{it} | \alpha_i) & \text{if } n_{it} > 0 \end{cases}$

- $\log \left( \frac{\pi_{it}}{1 - \pi_{it}} \middle| \delta_i \right) = \delta_i + \mathbf{z}'_{it} \boldsymbol{\gamma}$ ,

- ZIP ( $f \sim \text{Poisson}$ ) and ZINB ( $f \sim \text{NB}$ )



# Copula models

- Joint pmf using **copula**:

$$\Pr(N_{i1} = n_{i1}, \dots, N_{iT} = n_{iT}) = \sum_{j_1=1}^2 \cdots \sum_{j_T=1}^2 (-1)^{j_1 + \cdots + j_T} C(u_{1j_1}, \dots, u_{Tj_T})$$

Here,  $u_{t1} = F_{it}(n_{it})$ ,  $u_{t2} = F_{it}(n_{it} - 1)$ , and  $F_{it}$  denotes the distribution of  $N_{it}$

- Downside of the above specification:
  - contains  $2^T$  terms and becomes unmanageable for large  $T$
  - involves high-dimensional integration
  - other critiques for the case of multivariate discrete data: see Genest and Nėslehová (2007)

## Continuous extension with jitters

- Define  $N_{it}^* = N_{it} - U_{it}$  where  $U_{it} \sim \text{Uniform}(0, 1)$
- The joint pdf of **jittered counts** for the  $i$ th policyholder  $(N_{i1}^*, N_{i2}^*, \dots, N_{iT}^*)$  may be expressed as:

$$f_i^*(n_{i1}^*, \dots, n_{iT}^*) = c(F_{i1}^*(n_{i1}^*), \dots, F_{iT}^*(n_{iT}^*); \theta) \prod_{t=1}^T f_{it}^*(n_{it}^*)$$

- Retrieve the joint pmf of  $(N_{i1}, \dots, N_{iT})$  by averaging over the jitters:

$$f_i(n_{i1}, \dots, n_{iT}) = \mathbb{E}_{U_i} \left[ c(F_{i1}^*(n_{i1} - U_{i1}), \dots, F_{iT}^*(n_{iT} - U_{iT}); \theta) \prod_{t=1}^T f_{it}^*(n_{it} - U_{it}) \right]$$

- Based on relations:
  - $F_{it}^*(n) = F_{it}([n]) + (n - [n])f_{it}([n + 1])$
  - $f_{it}^*(n) = f_{it}([n + 1])$

## Some properties with jittering

It is interesting to note that with continuous extension with jitters, we preserve:

- **concordance ordering:**

$$\text{If } (N_{a1}, N_{b1}) \prec_c (N_{a2}, N_{b2}), \text{ then } (N_{a1}^*, N_{b1}^*) \prec_c (N_{a2}^*, N_{b2}^*)$$

- **Kendall's tau coefficient:**

$$\tau(N_{a1}, N_{b1}) = \tau(N_{a1}^*, N_{b1}^*)$$

Proof can be found in Denuit and Lambert (2005).

## Model specification

- Assume  $f_{it}$  follows **NB2 distribution**:

$$f_{it}(n) = \Pr(N_{it} = n) = \frac{\Gamma(n + \psi)}{\Gamma(\psi)\Gamma(n + 1)} \left( \frac{\psi}{\lambda_{it} + \psi} \right)^\psi \left( \frac{\lambda_{it}}{\lambda_{it} + \psi} \right)^n,$$

with  $\lambda_{it} = \exp(\mathbf{x}'_{it}\boldsymbol{\beta})$ .

- Consider **elliptical** copulas for the jittered counts and examine three dependence structure (e.g.  $T = 4$ ):

$$\text{autoregressive: } \Sigma_{AR} = \begin{pmatrix} 1 & \rho & \rho^2 & \rho^3 \\ \rho & 1 & \rho & \rho^2 \\ \rho^2 & \rho & 1 & \rho \\ \rho^3 & \rho^2 & \rho & 1 \end{pmatrix}$$

$$\text{exchangeable: } \Sigma_{EX} = \begin{pmatrix} 1 & \rho & \rho & \rho \\ \rho & 1 & \rho & \rho \\ \rho & \rho & 1 & \rho \\ \rho & \rho & \rho & 1 \end{pmatrix}$$

$$\text{Toeplitz: } \Sigma_{TOEP} = \begin{pmatrix} 1 & \rho_1 & \rho_2 & 0 \\ \rho_1 & 1 & \rho_1 & \rho_2 \\ \rho_2 & \rho_1 & 1 & \rho_1 \\ 0 & \rho_2 & \rho_1 & 1 \end{pmatrix}$$

- Likelihood based method is used to estimate the model.
- A large number of simulations are used to approximate the likelihood.

## Singapore data

- For our empirical analysis, claims data are obtained from an automobile insurance company in Singapore
- Data was over a period of nine years 1993-2001.
- Data for years 1993-2000 was used for model calibration; year 2001 was our hold-out sample for model validation.
- Focus on “non-fleet” policy
- Limit to policyholders with comprehensive coverage

### Number and Percentage of Claims by Count and Year

| Count  | Percentage by Year |       |       |       |       |       |       |       |       | Overall |         |
|--------|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|---------|---------|
|        | 1993               | 1994  | 1995  | 1996  | 1997  | 1998  | 1999  | 2000  | 2001  | Number  | Percent |
| 0      | 88.10              | 85.86 | 85.21 | 83.88 | 90.41 | 85.62 | 86.89 | 87.18 | 89.71 | 3480    | 86.9    |
| 1      | 10.07              | 12.15 | 13.13 | 14.29 | 8.22  | 13.73 | 11.59 | 11.54 | 9.71  | 468     | 11.7    |
| 2      | 1.47               | 2.00  | 1.25  | 1.83  | 0.00  | 0.65  | 1.37  | 0.92  | 0.57  | 50      | 1.25    |
| 3      | 0.37               | 0.00  | 0.21  | 0.00  | 1.37  | 0.00  | 0.15  | 0.18  | 0.00  | 6       | 0.15    |
| 4      | 0.00               | 0.00  | 0.21  | 0.00  | 0.00  | 0.00  | 0.00  | 0.18  | 0.00  | 2       | 0.05    |
| Number | 546                | 601   | 480   | 273   | 73    | 306   | 656   | 546   | 525   | 4006    | 100     |

## Summary statistics

- Data contain rating variables including:
  - vehicle characteristics: age, brand, model, make
  - policyholder characteristics: age, gender, marital status
  - experience rating scheme: no claim discount (NCD)

### Number and Percentage of Claims by Age, Gender and NCD

|                          | Percentage by Count |       |      |      |      | Overall |         |
|--------------------------|---------------------|-------|------|------|------|---------|---------|
|                          | 0                   | 1     | 2    | 3    | 4    | Number  | Percent |
| Person Age (in years)    |                     |       |      |      |      |         |         |
| 25 and younger           | 73.33               | 23.33 | 3.33 | 0.00 | 0.00 | 30      | 0.75    |
| 26-35                    | 87.49               | 11.12 | 1.19 | 0.10 | 0.10 | 1007    | 25.14   |
| 36-45                    | 86.63               | 11.80 | 1.35 | 0.17 | 0.06 | 1780    | 44.43   |
| 46-60                    | 86.85               | 11.92 | 1.05 | 0.18 | 0.00 | 1141    | 28.48   |
| 60 and over              | 91.67               | 6.25  | 2.08 | 0.00 | 0.00 | 48      | 1.20    |
| Gender                   |                     |       |      |      |      |         |         |
| Female                   | 91.49               | 7.98  | 0.53 | 0.00 | 0.00 | 188     | 4.69    |
| Male                     | 86.64               | 11.86 | 1.28 | 0.16 | 0.05 | 3818    | 95.31   |
| No Claims Discount (NCD) |                     |       |      |      |      |         |         |
| 0                        | 84.83               | 13.17 | 1.61 | 0.26 | 0.13 | 1549    | 38.67   |
| 10                       | 86.21               | 12.58 | 1.20 | 0.00 | 0.00 | 747     | 18.65   |
| 20                       | 89.21               | 9.25  | 1.54 | 0.00 | 0.00 | 584     | 14.58   |
| 30                       | 89.16               | 9.49  | 1.08 | 0.27 | 0.00 | 369     | 9.21    |
| 40                       | 88.60               | 11.40 | 0.00 | 0.00 | 0.00 | 193     | 4.82    |
| 50                       | 88.83               | 10.46 | 0.53 | 0.18 | 0.00 | 564     | 14.08   |
| Number by Count          | 3480                | 468   | 50   | 6    | 2    | 4006    | 100     |

# Variable selection

- Preliminary analysis chose:
  - *young*: 1 if below 25, 0 otherwise
  - *midfemale*: 1 if mid-aged (between 30-50) female drivers, 0 otherwise
  - *zeroncd*: 1 if zero ncd, 0 otherwise
  - *vage*: vehicle age
  - *vbrand1*: 1 for vehicle brand 1
  - *vbrand2*: 1 for vehicle brand 2
- Variable selection procedure used is beyond scope of our work.

# Estimation Results



## Estimates of standard longitudinal count regression models

| Parameter | RE-Poisson |         | RE-NegBin |         | RE-ZIP   |         | RE-ZINB  |         |
|-----------|------------|---------|-----------|---------|----------|---------|----------|---------|
|           | Estimate   | p-value | Estimate  | p-value | Estimate | p-value | Estimate | p-value |
| intercept | -1.7173    | <.0001  | 1.6404    | 0.1030  | -1.6780  | <.0001  | -1.7906  | <.0001  |
| young     | 0.6408     | 0.0790  | 0.6543    | 0.0690  | 0.6232   | 0.0902  | 0.6371   | 0.0853  |
| midfemale | -0.7868    | 0.0310  | -0.7692   | 0.0340  | -0.7866  | 0.0316  | -0.7844  | 0.0319  |
| zeroncd   | 0.2573     | 0.0050  | 0.2547    | 0.0060  | 0.2617   | 0.0051  | 0.2630   | 0.0050  |
| vage      | -0.0438    | 0.0210  | -0.0442   | 0.0210  | -0.0436  | 0.0227  | -0.0438  | 0.0224  |
| vbrand1   | 0.5493     | <.0001  | 0.5473    | <.0001  | 0.5481   | <.0001  | 0.5478   | <.0001  |
| vbrand2   | 0.1831     | 0.0740  | 0.1854    | 0.0710  | 0.1813   | 0.0777  | 0.1827   | 0.0755  |
| LogLik    | -1498.40   |         | -1497.78  |         | -1498.00 |         | -1497.50 |         |
| AIC       | 3012.81    |         | 3013.57   |         | 3016.00  |         | 3017.00  |         |
| BIC       | 3056.41    |         | 3062.62   |         | 3070.50  |         | 3077.00  |         |

## Estimates of copula model with various dependence structures

| Parameter | AR(1)    |        | Exchangeable |        | Toeplitz(2) |        |
|-----------|----------|--------|--------------|--------|-------------|--------|
|           | Estimate | StdErr | Estimate     | StdErr | Estimate    | StdErr |
| intercept | -1.8028  | 0.0307 | -1.8422      | 0.0353 | -1.7630     | 0.0284 |
| young     | 0.6529   | 0.0557 | 0.7130       | 0.0667 | 0.6526      | 0.0631 |
| midfemale | -0.6956  | 0.0588 | -0.6786      | 0.0670 | -0.7132     | 0.0596 |
| zeroncd   | 0.2584   | 0.0198 | 0.2214       | 0.0172 | 0.2358      | 0.0176 |
| vage      | -0.0411  | 0.0051 | -0.0422      | 0.0056 | -0.0453     | 0.0042 |
| vbrand1   | 0.5286   | 0.0239 | 0.5407       | 0.0275 | 0.4962      | 0.0250 |
| vbrand2   | 0.1603   | 0.0166 | 0.1752       | 0.0229 | 0.1318      | 0.0198 |
| $\phi$    | 2.9465   | 0.1024 | 2.9395       | 0.1130 | 2.9097      | 0.1346 |
| $\rho_1$  | 0.1216   | 0.0028 | 0.1152       | 0.0027 | 0.1175      | 0.0025 |
| $\rho_2$  |          |        |              |        | 0.0914      | 0.0052 |
| LogLik    | -1473.25 |        | -1454.04     |        | -1468.74    |        |
| AIC       | 2964.49  |        | 2926.08      |        | 2957.49     |        |
| BIC       | 3013.55  |        | 2975.13      |        | 3011.99     |        |



# Model validation

- Copula validation
  - The specification of the copula is validated using  $t$ -plot method as suggested in Sun et al. (2008) and Shi (2011).
  - In a good fit, we would expect to see a linear relationship in the  $t$ -plot.
- Out-of-sample validation: based on predictive distribution calculated using

$$\begin{aligned}
 & f_{iT+1}(n_{iT+1} | n_{i1}, \dots, n_{iT}) \\
 &= \Pr(N_{iT+1} = n_{iT+1} | N_{i1} = n_{i1}, \dots, N_{iT} = n_{iT}) \\
 &= \frac{\mathbb{E}_{U_i} \left[ c(F_{i1}^*(n_{i1} - U_{i1}), \dots, F_{iT+1}^*(n_{iT+1} - U_{iT+1}); \theta) \prod_{t=1}^{T+1} f_{it}^*(n_{it} - U_{it}) \right]}{\mathbb{E}_{U_i} \left[ c(F_{i1}^*(n_{i1} - U_{i1}), \dots, F_{iT}^*(n_{iT} - U_{iT}); \theta) \prod_{t=1}^T f_{it}^*(n_{it} - U_{it}) \right]}.
 \end{aligned}$$

- Performance measures used:
  - $\text{LogLik} = \sum_{i=1}^M \log(f_{iT+1}(n_{iT+1} | n_{i1}, \dots, n_{iT}))$
  - $\text{MSPE} = \sum_{i=1}^M [n_{iT+1} - \mathbb{E}(N_{iT+1} | N_{i1} = n_{i1}, \dots, N_{iT} = n_{iT})]^2$
  - $\text{MAPE} = \sum_{i=1}^M |n_{iT+1} - \mathbb{E}(N_{iT+1} | N_{i1} = n_{i1}, \dots, N_{iT} = n_{iT})|$

## Construction of the $t$ -plot

The null hypothesis of a  $t$ -plot is that a sample comes from an elliptical multivariate distribution. Such hypothesis could be tested according to the procedure below:

- (a) Transform the claim counts to variables on  $(0, 1)$  by  $\hat{l}_{it} = F_{it}^*(n_{it} - u_{it}; \hat{\beta}, \hat{\psi})$  for  $t = 1, \dots, T_i$ , where  $\hat{\beta}$  and  $\hat{\psi}$  are the maximum likelihood estimates. Under the null hypothesis,  $\boldsymbol{\nu}_i = (\nu_{i1}, \dots, \nu_{iT_i})$  is a realization of the hypothesized elliptical copula.
- (b) Compute the quantiles of  $\hat{l}_{it}$  by  $\hat{\zeta}_{it} = H_t^{-1}(\hat{l}_{it})$  for  $t = 1, \dots, T_i$ , where  $H_t$  denotes the marginal distribution associated with the elliptical copula. Thus, if the copula is well-specified,  $\hat{\boldsymbol{\zeta}}_i = (\hat{\zeta}_{i1}, \dots, \hat{\zeta}_{iT_i})'$  follows the multivariate elliptical distribution of  $E_{T_i}(\mathbf{0}, \boldsymbol{\Sigma}, g_{T_i})$ .



## - continued

- (c) Calculate vector  $\hat{\zeta}_i^* = (\hat{\zeta}_{i1}^*, \dots, \hat{\zeta}_{iT_i}^*)' = \hat{\Sigma}^{-1/2} \hat{\zeta}_i$ , and construct the  $t$  statistic for policyholder  $i$ :

$$t_i(\hat{\zeta}_i^*) = \frac{\sqrt{T_i} \hat{\zeta}_i^*}{\sqrt{(T_i - 1)^{-1} \sum_{t=1}^{T_i} (\hat{\zeta}_{it}^* - \bar{\zeta}_i^*)^2}},$$

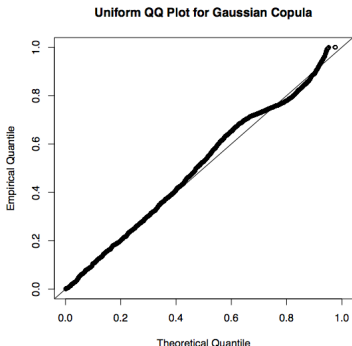
with  $\hat{\Sigma}$  the maximum likelihood estimator of  $\Sigma$  and  $\bar{\zeta}_i^* = T_i^{-1} \sum_{t=1}^{T_i} \hat{\zeta}_{it}^*$ . Thus  $t_i(\hat{\zeta}_i^*)$  should be from a standard  $t$  distribution with  $T_i - 1$  degrees of freedom.

- (d) Repeat steps (a) - (c) for  $i = 1, \dots, I$ , and calculate the  $t$  statistics  $t_i(\hat{\zeta}_i^*)$  for all policyholders in the sample. Define the transformed variable  $\varsigma_i = G_{T_i-1}(t_i(\hat{\zeta}_i^*))$ , where  $G_{T_i-1}$  denotes the cdf of a  $t$  distribution with  $T_i - 1$  degrees of freedom.

If the copula captures the dependence structure properly,  $\varsigma = (\varsigma_1, \dots, \varsigma_n)'$  should be a random sample from a uniform  $(0,1)$ . This can be easily verified using standard graphical tools or goodness-of-fit tests.

# Results of model validation

## *t*-plot









## Out-of-sample validation

|        | Standard Models |           | Copula Models |              |             |
|--------|-----------------|-----------|---------------|--------------|-------------|
|        | RE-Poisson      | RE-NegBin | AR(1)         | Exchangeable | Toeplitz(2) |
| LogLik | -177.786        | -177.782  | -168.037      | -162.717     | -165.932    |
| MSPE   | 0.107           | 0.107     | 0.108         | 0.105        | 0.110       |
| MAPE   | 0.213           | 0.213     | 0.197         | 0.186        | 0.192       |

## Concluding remarks

- We examined an alternative way to model longitudinal count based on copulas:
  - employed a continuous extension with jitters
  - method preserves the concordance-based association measures
- The approach avoids the criticisms often made with using copulas directly on multivariate discrete observations.
- For empirical demonstration, we applied the approach to a dataset from a Singapore auto insurer. Our findings show:
  - better fit when compared with random-effect specifications
  - validated the copula specification based on  $t$ -plot and its performance based on hold-out observations
- Our contributions to the literature: (1) application to insurance data, and (2) application to longitudinal count data.

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## Multivariate longitudinal data analysis for actuarial applications

# Motivation

- Unlike univariate longitudinal studies, multivariate longitudinal analysis allows for understanding the joint evolution of multivariate responses over a period of time.
- There is increasing interest on multivariate longitudinal data analysis, especially in biostatistics, where longitudinal analysis is quite common.
- However, we found that overall, there is lack of attention devoted to multivariate longitudinal data analysis.
- We are looking into the potential of the use of this type of analysis in insurance and actuarial science.



# Introduction

- In the presence of repeated observations over time, the natural approach for data analysis is univariate longitudinal model. (e.g. Shi and Frees, 2010 and Frees et al, 1999)
- Repeated observations over time for many responses require multivariate longitudinal framework.
- Model accuracy can be improved by incorporating dependency among multiple responses.
- Response variables are typically assumed to have multivariate normal distribution.
- Multivariate longitudinal data analysis is becoming a popular tool in data analysis.
- There is a developing interest on multivariate longitudinal analysis in actuarial context (e.g Shi, 2011).

## Some literature

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# Our contribution

- Methodology
  - We propose the use of a random effects model to capture dynamic dependency and heterogeneity, and a copula function to incorporate dependency among the response variables.
- Multivariate longitudinal analysis for actuarial applications
  - We intend to explore actuarial-related problems within multivariate longitudinal context, and apply our proposed methodology.
- NOTE: Our results are very preliminary at this stage.

## Notation

Suppose we have a set of observations on  $n$  subjects collected over  $T$  time periods for a set of  $m$  response variables. Let  $y_{it,k}$  denote the observation from  $i^{th}$  individual in  $t^{th}$  time period on  $k^{th}$  response. Hence, for a given subject, the matrix

$$\mathbf{Y}_i = \begin{bmatrix} y_{i1,1} & y_{i2,1} & \cdot & \cdot & \cdot & y_{iT,1} \\ y_{i1,2} & y_{i2,2} & \cdot & \cdot & \cdot & y_{iT,2} \\ \cdot & \cdot & \cdot & \cdot & \cdot & \cdot \\ y_{i1,m} & y_{i2,m} & \cdot & \cdot & \cdot & y_{iT,m} \end{bmatrix} \text{ where } i = 1, 2, \dots, n$$

represents observations over  $T$  time periods corresponding to  $m$  number of response variables.

By letting  $\mathbf{y}_{it} = (y_{it,1}, y_{it,2}, \dots, y_{it,m})'$  for  $t = 1, 2, \dots, T$ , we can express  $\mathbf{Y}_i = (\mathbf{y}_{i1}, \mathbf{y}_{i2}, \dots, \mathbf{y}_{iT})$ .

## Notation - continued

- Collected  $q$  set of covariates associated with each observed subject  $i$  can be represented as

$$\mathbf{X}_{it} = \begin{bmatrix} x_{it1,1} & x_{it2,1} & \cdot & \cdot & \cdot & x_{itq,1} \\ x_{it1,2} & x_{it2,2} & \cdot & \cdot & \cdot & x_{itq,2} \\ \cdot & \cdot & \cdot & \cdot & \cdot & \cdot \\ x_{it1,m} & x_{it2,m} & \cdot & \cdot & \cdot & x_{itq,m} \end{bmatrix}$$

where  $i = 1, 2, \dots, n$  and  $t = 1, 2, \dots, T$

If  $\mathbf{x}_{it,k} = (x_{it1,k}, x_{it2,k}, \dots, x_{itp,k})$  for  $k = 1, 2, \dots, m$ , we can similarly express  $\mathbf{x}_{it} = (\mathbf{x}_{it,1}, \mathbf{x}_{it,2}, \dots, \mathbf{x}_{it,m})$ .

- We use  $\alpha_{ik}$  to represent the random effects component corresponding to the  $i^{th}$  subject from the  $k^{th}$  response variable.
- $G(\alpha_{ik})$  represents the pre-specified distribution function of random effect  $\alpha_{ik}$ .



## Key features of our approach

- Obviously, the extension from univariate to multivariate longitudinal analysis.
- Types of dependencies captured:
  - the dependence structure of the response using copulas - provides flexibility
  - the intertemporal dependence within subjects and unobservable subject-specific heterogeneity captured through the random effects component - provides tractability
- The marginal distribution models:
  - any family of flexible enough distributions can be used
  - choose family so that covariate information can be easily incorporated
- Other key features worth noting:
  - the parametric model specification provides flexibility for inference e.g. MLE for estimation
  - model construction can accommodate both balanced and unbalanced data - an important feature for longitudinal data

## Some model assumptions

While several of these model assumptions are simplified during the initial stages of our investigation, many can be modified to make the model more reasonable, practicable and flexible for several applications:

- The observations  $\{\mathbf{Y}_i\}$  are independent for a given time  $t$  and response  $k$ .
- Each response variable over time is assumed to belong to the same class of distributions.
- The covariates  $\{\mathbf{x}_{it}\}$  are non-stochastic variables.
- The random effects components  $\{\alpha_{ik}\}$  are independent and identically distributed.
- Random effects and covariates are independent.
- The same family of copula functions is applicable over time.



## Copula function

For arbitrary  $m$  uniform random variables on the unit interval, copula function,  $C$ , can be uniquely defined as

$$C(u_1, u_2, \dots, u_m) = P(U_1 \leq u_1, U_2 \leq u_2, \dots, U_m \leq u_m).$$

- Joint distribution:

$$F(y_1, y_2, \dots, y_m) = C(F_1(y_1), \dots, F_m(y_m)),$$

where  $F_k(y_k)$  are marginal distribution functions.

- Joint density:

$$f(y_1, y_2, \dots, y_m) = c(F_1(y_1), \dots, F_m(y_m)) \prod_{k=1}^m f_k(y_k),$$

where  $f_k(y_k)$  are marginal density functions and  $c$  is the density associated with copula  $C$ .





## Multivariate joint distribution

Suppose we observe  $m$  number of response variables over  $T$  time periods for  $n$  subjects. Observed data for subject  $i$  is

$$\{(y_{i1,1}, y_{i1,2}, \dots, y_{i1,m}), \dots, (y_{iT,1}, y_{iT,2}, \dots, y_{iT,m})\}$$

so that

$$\mathbf{Y}_{it} = (y_{it,1}, y_{it,2}, \dots, y_{it,m}) \text{ for } i = 1, 2, \dots, n \text{ and } t = 1, 2, \dots, T$$

is the  $i^{\text{th}}$  observation in the  $t^{\text{th}}$  time period corresponding to  $m$  responses. The joint distribution of  $m$  response variables over time can be expressed as

$$H(\mathbf{y}_{i1}, \dots, \mathbf{y}_{iT}) = \mathbf{P}(\mathbf{Y}_{i1} \leq \mathbf{y}_{i1}, \dots, \mathbf{Y}_{iT} \leq \mathbf{y}_{iT}).$$

If  $\{\alpha_{ik}\}$  represent random effects with respect to the  $k^{\text{th}}$  response variable, conditional joint distribution at time  $t$  is

$$H(\mathbf{y}_{it} | \alpha_{i1}, \dots, \alpha_{im}) = C(F(y_{it,1} | \alpha_{i1}), \dots, F(y_{it,m} | \alpha_{im})).$$

## - continued

Conditional joint density at time  $t$ :

$$h(\mathbf{y}_{it} | \alpha_{i1}, \dots, \alpha_{im}) = c(F(y_{it,1} | \alpha_{i1}), \dots, F(y_{it,m} | \alpha_{im})) \prod_{k=1}^m f(y_{it,k} | \alpha_{ik})$$

where  $F(y_{it,k} | \alpha_{ik})$  denotes the distribution function of  $k^{th}$  response variable at time  $t$ . If  $\omega$  represents the set of parameters in the model, the likelihood of the  $i^{th}$  subject is given by

$$L(\omega | (\mathbf{y}_{i1}, \mathbf{y}_{i2}, \dots, \mathbf{y}_{iT})) = h(\mathbf{y}_{i1}, \mathbf{y}_{i2}, \dots, \mathbf{y}_{iT} | \omega).$$

We can write

$$h(\mathbf{y}_{i1}, \mathbf{y}_{i2}, \dots, \mathbf{y}_{iT} | \omega) = \int_{\alpha_{i1}} \dots \int_{\alpha_{im}} h(\mathbf{y}_{i1}, \dots, \mathbf{y}_{iT} | \alpha_{i1}, \dots, \alpha_{im}) dG(\alpha_{i1}) \dots dG(\alpha_{im})$$

Under independence over time for a given random effect:

$$h(\mathbf{y}_{i1}, \dots, \mathbf{y}_{iT} | \alpha_{i1}, \dots, \alpha_{im}) = \prod_{t=1}^T h(\mathbf{y}_{it} | \alpha_{i1}, \dots, \alpha_{im})$$



- continued

$$= \int_{\alpha_{i1}} \dots \int_{\alpha_{im}} \prod_{t=1}^T h(\mathbf{y}_{it} | \alpha_{i1}, \dots, \alpha_{im}) dG(\alpha_{i1}) \dots dG(\alpha_{im})$$

and from the previous slides, we have

$$= \int_{\alpha_{i1}} \dots \int_{\alpha_{im}} \prod_{t=1}^T c(F(y_{it,1} | \alpha_{i1}), \dots, F(y_{it,m} | \alpha_{im}))$$

$$\prod_{k=1}^m f(y_{it,k} | \alpha_{ik}) dG(\alpha_{i1}) \dots dG(\alpha_{im})$$

Then, we can write the log likelihood function as

$$\sum_i \log \left\{ \int_{\alpha_{i1}} \dots \int_{\alpha_{im}} \prod_{t=1}^T \prod_{k=1}^m c(F(y_{it,1} | \alpha_{i1}), \dots, F(y_{it,m} | \alpha_{im})) \right.$$

$$\left. \times f(y_{it,k} | \alpha_{ik}) dG(\alpha_{i1}) \dots dG(\alpha_{im}) \right\}$$



## Choice for the marginals: the class of GB2

The model specification is flexible enough to accommodate any marginals, however, for our purposes, we chose the class of GB2 distributions. For  $Y \sim \text{GB2}(a, b, p, q)$  with  $a \neq 0, b, p, q > 0$ :

- Density function:

$$f_y(y) = \frac{|a| y^{ap-1} b^{aq}}{B(p, q)(b^a + y^a)^{(p+q)}}$$

where  $B(\cdot, \cdot)$  is the usual Beta function.

- Distribution function:

$$F_y(y) = B\left(\frac{(y/b)^a}{1 + (y/b)^a}; p, q\right)$$

where  $B(\cdot; \cdot, \cdot)$  is the incomplete Beta function.

- Mean:

$$E(Y) = b \frac{B(p + 1/a, q - 1/a)}{B(p, q)}.$$

## GB2 regression through the scale parameter

Suppose  $\mathbf{x}$  is a vector of known covariates:

- We have:  $Y|\mathbf{x} \sim \text{GB2}(a, b(\mathbf{x}), p, q)$ , where

$$b(\mathbf{x}) = \alpha + \beta' \mathbf{x}$$

- Define residuals  $\varepsilon_i = Y_i e^{-(\alpha_i + \beta' \mathbf{x}_i)}$  so that

$$\log Y_i = \log \alpha_i + \beta' \mathbf{x}_i + \log \varepsilon_i$$

where  $\varepsilon_i \sim \text{GB2}(a, 1, p, q)$ .

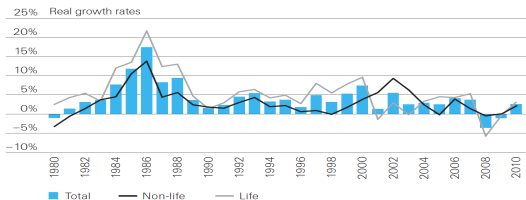
- PP plots can then be used for diagnostics.

# Some empirical work on GB2



- Income or wealth distributions
  - McDonald (1984)
  - Butler and McDonald (1989)
  - McDonald and Mantrala (1993, 1995)
  - Bordley and McDonald (1993)
  - McDonald and Xu (1995)
- Unemployment duration
  - McDonald and Butler (1987)
- Insurance loss
  - Cummins, Dionne, McDonald and Pritchett (1990) - fire losses
  - appeared in Insurance: Mathematics and Economics

# Case study - global insurance demand



Source: Swiss Re Economic Research & Consulting

Response variables that can be used for insurance demand:

- Insurance density: Premiums per capita
- Insurance penetration: Ratio of insurance premiums to GDP
- Insurance in force: Outstanding face amount plus dividend

Some common covariates that have appeared in the literature:

- Education; Income / GDP growth; Inflation
- Urbanization
- Dependency ratio
- Death ratio / Life expectancy

## About the data set

### Data set

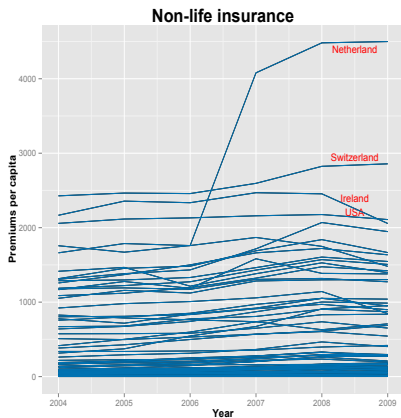
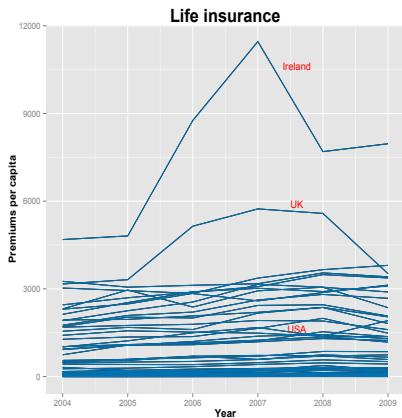
- 2 responses: life and non-life insurance
- 5 predictor variables
- 75 countries
- 6 years data (from year 2004 to year 2009)

### Variables in the model

| Dependent variables   |  |
|-----------------------|--|
| Life density          | Premiums per capita in life insurance                                    |
| Non-life density      | Premiums per capita in non-life insurance                                |
| Independent variables |  |
| GDP per capita        | Ratio of gross domestic product (current US dollars) to total population |
| Religious             | Percentage of Muslim population  |
| Urbanization          | Percentage of urban population to total population                       |
| Death rate            | Percentage of death  |
| Dependency ratio      | Ratio of population over 65 to working population                        |



# Multiple time series plot





## Some summary statistics

Summary statistics of variables in year 2004 to 2009:

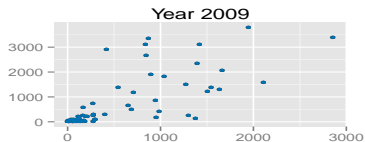
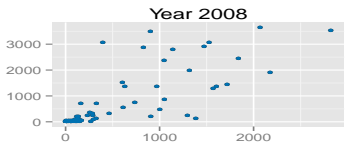
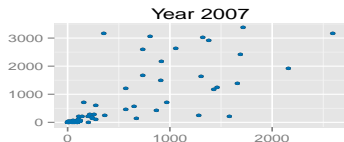
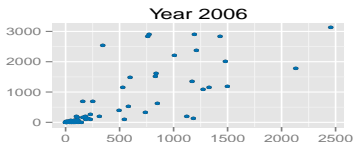
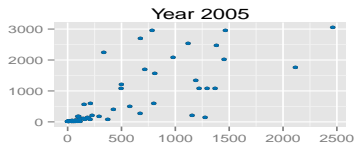
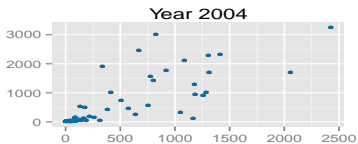
| Variable           | Minimum        | Maximum            | Mean               | Correlation with<br>Life insurance | Correlation with<br>Non-life insurance |
|--------------------|----------------|--------------------|--------------------|------------------------------------|--|
| Life insurance     | (0.49, 1.28)   | (4686.8, 11460)    | (614.23, 886)      | 1.00                               | (0.66, 0.84)                           |
| Non-life insurance | (0.74, 1.26)   | (2427.6, 4499.6)   | (445.3, 612.1)     | (0.66, 0.84)                       | 1.00                                   |
| GDP per capita     | (375.2, 550.9) | (56311.5, 94567.9) | (14937.3, 21791.7) | (0.67, 0.82)                       | (0.84, 0.91)                           |
| Death rate         | (1.5, 1.52)    | (16.17, 17.11)     | (7.8, 8)           | (0.03, 0.06)                       | (0.04, 0.07)                           |
| Urbanization       | (11.92, 13.56) | (100,100)          | (65.37, 66.76)     | (0.28, 0.36)                       | (0.41, 0.44)                           |
| Religious          | (0.01,0.01)    | (99.61, 99.61)     | (21.35, 21.35)     | (-0.30, -0.27)                     | (-0.32, -0.27)                         |
| Dependency ratio   | (1.25, 1.39)   | (29.31, 33.92)     | (15.11, 15.78)     | (0.39, 0.53)                       | (0.52, 0.57)                           |

Correlation matrix of covariates in year 2004 to 2009:

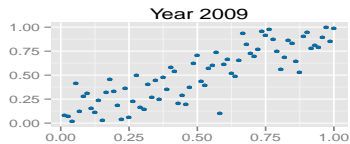
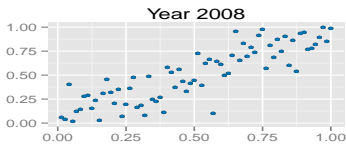
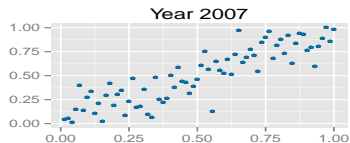
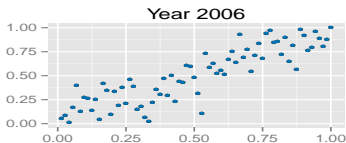
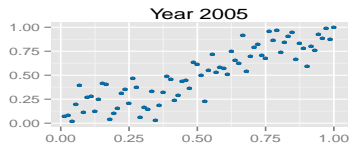
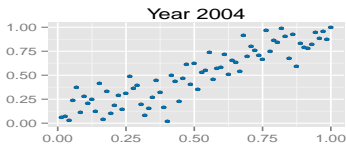
|                  | GDP per<br>capita | Death<br>rate  | Urbanization   | Religious      | Dependency<br>ratio |
|------------------|-------------------|----------------|----------------|----------------|---------------------|
| GDP per capita   | 1.00              |                |                |                |                     |
| Death rate       | (0.01, 0.03)      | 1.00           |                |                |                     |
| Urbanization     | (0.49, 0.52)      | (-0.15, -0.14) | 1.00           |                |                     |
| Religious        | (-0.30, -0.27)    | (-0.38, -0.35) | (-0.15, -0.14) | 1.00           |                     |
| Dependency ratio | (0.58, 0.62)      | (0.53, 0.54)   | (0.32, 0.34)   | (-0.53, -0.53) | 1.00                |



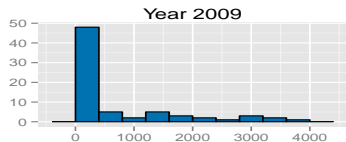
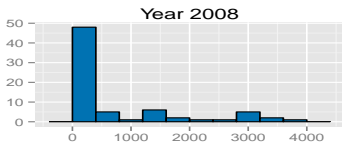
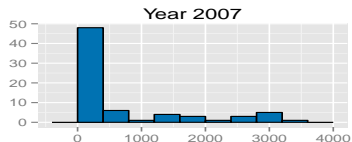
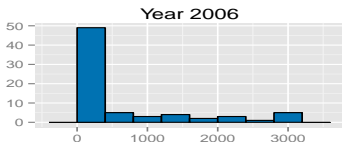
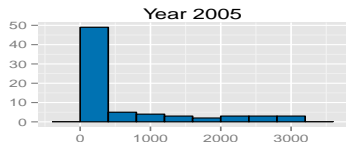
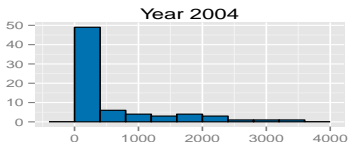
# Scatter plots of the two response variables



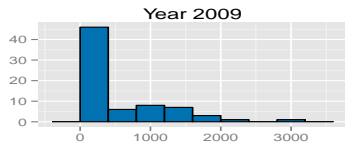
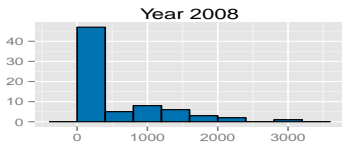
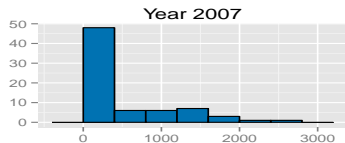
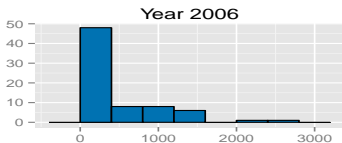
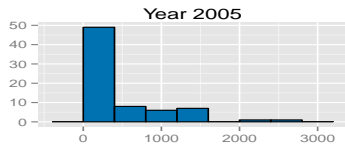
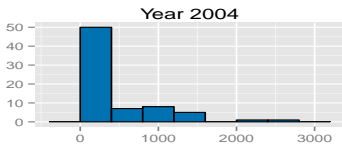
# Scatter plots of the ranked response variables



# Histograms - life insurance - years 2004 to 2009



# Histograms - non-life insurance - years 2004 to 2009



# Model calibration

- Marginals: GB2 with regression on the scale parameter
- Gaussian copula:

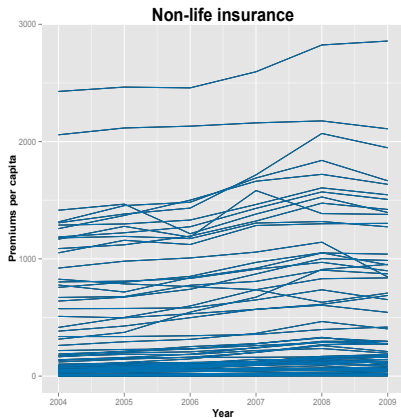
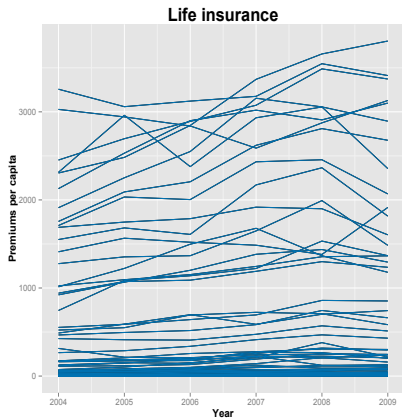
$$C(u_1, u_2; \rho) = \Phi_{\rho}(\Phi^{-1}(u_1), \Phi^{-1}(u_2))$$

- Natural assumption for random effect for the  $k^{th}$  response:

$$\alpha_{ik} \sim N(0, \sigma_k^2)$$

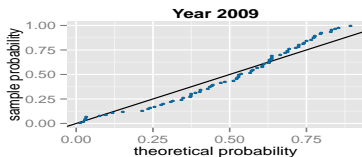
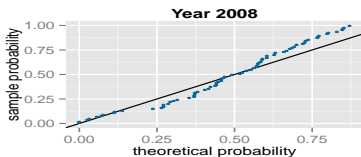
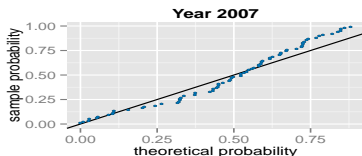
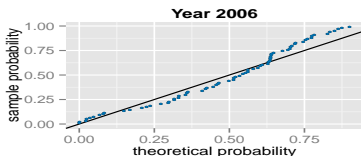
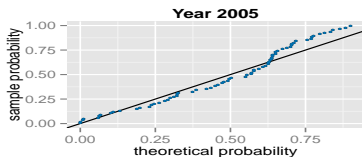
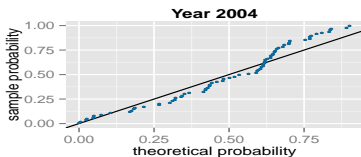
## Multiple time series plot

After removing Ireland, Netherlands and the UK in the dataset:

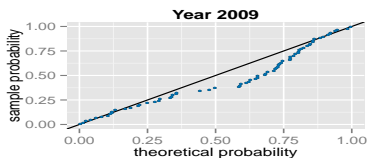
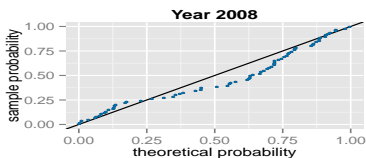
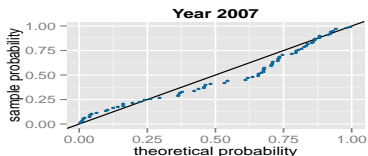
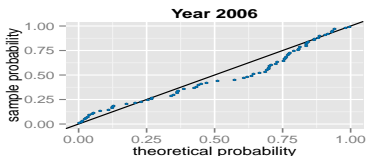
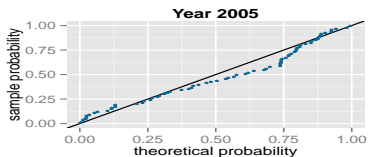
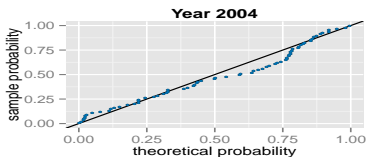




# PP plots of the residuals for marginal diagnostics: Life Insurance



# PP plots of the residuals for marginal diagnostics: Non-life Insurance





# Model estimates

| Parameter              | Univariate fitted model for insurance demand |           |        |                            |           |        |
|------------------------|--|-----------|--------|----------------------------|-----------|--------|
|                        | Life insurance density                       |           |        | Non-life insurance density |           |        |
|                        | Estimate                                     | Std Error | p-val  | Estimate                   | Std Error | p-val  |
| <b>Covariates</b>      |  |           |        |                            |           |        |
| GDP per capita         | 0.0001                                       | 0.0000    | 0.0000 | 0.0001                     | 0.0000    | 0.0000 |
| Religious              | -0.0231                                      | 0.0040    | 0.0000 | -0.0085                    | 0.0023    | 0.0000 |
| Urbanization           | 0.0279                                       | 0.0061    | 0.0000 | 0.0567                     | 0.0022    | 0.0000 |
| Death rate             | 0.0035                                       | 0.0333    | 0.9164 |                            |           |        |
| Dependency ratio (old) | -0.0440                                      | 0.0297    | 0.1390 |                            |           |        |
| <b>GB2 Marginals</b>   |  |           |        |                            |           |        |
| a                      | 1.0427                                       | 0.0611    | 0.0000 | 2.5636                     | 0.1397    | 0.0000 |
| p                      | 3.7321                                       | 0.5371    | 0.0000 | 1.3957                     | 0.1356    | 0.0000 |
| q                      | 0.5081                                       | 0.0330    | 0.0000 | 0.5369                     | 0.0364    | 0.0000 |
| <b>Random effect</b>   |  |           |        |                            |           |        |
| $\Sigma_{\alpha}$      | 0.8507                                       | 0.1088    | 0.0000 | 0.6471                     | 0.0535    | 0.0000 |

Gaussian copula:

| Parameter | Estimate | Std Error | p-val  |
|-----------|----------|-----------|--------|
| $\rho$    | 0.7375   | 0.0376    | 0.0000 |

# Additional work intended



- Implementing diagnostic tests for model validation
- Handling unbalanced and missing data.
- Identifying more actuarial related problems within a multivariate longitudinal framework.
  - e.g. there is a rapid development in loss reserving using multiple loss triangle.
- Alternative approach:

Use Multivariate generalized liner models for response in each time period and use copula to capture the inter-temporal dependence.
- (Possible) handling discrete response variables incorporating jitters.

## Dependent loss triangles

In property and casualty, different lines of business and their risks are associated with each other frequently.

Hence, the aggregate risk of the portfolio depends on the association between different lines of business.

Understanding these associations is important for pricing, risk management, capital allocation and loss reserving, to name a few.

The classical approach, commonly used together with several variations, is to use univariate chain ladder method.

Ajne (1994) showed that simple additivity of loss triangles between lines of business does not provide similar results as aggregated loss triangle under the chain ladder approach. This indicates the importance of modeling loss triangles that capture their dependencies.



## - continued

According to **Holmberg (1994)** and **Schmidt (2006)**, there are are possible dependencies that can be observed from a portfolio of loss triangles:

- a the dependency within accident years,
- b the dependency between accident years, and
- c the dependency between different line of business

Some work that have appeared in the literature:

- **Mack (1993)**: extended distribution free methods like chain ladder to multivariate stochastic reserving
- **Schmidt (2006)**: proposed multivariate chain ladder method where the dependence structure was incorporated into parameter estimates
- **Zhang (2010)**: employed seemingly unrelated regression models
- **Shi (2011)** and **de Jong (2011)**: explored the flexibility of copula functions, accommodating various correlation structures




## - continued

It is well known that in the presence of  $m$  portfolios of risks with the same number of development years and accident years,  $n$ , incremental losses may be represented by a loss triangle.

We intend to rearrange the classical loss triangle to facilitate a longitudinal framework for claims from each line of business.

| Calendar year | Development year |             |     |               |     |             |           |
|---------------|------------------|-------------|-----|---------------|-----|-------------|-----------|
|               | 0                | 1           | ... | $k$           | ... | $n-1$       | $n$       |
| 0             | $S_{0,0}$        |             |     |               |     |             |           |
| 1             | $S_{1,0}$        | $S_{0,1}$   |     |               |     |             |           |
| $\vdots$      | $\vdots$         | $\vdots$    |     |               |     |             |           |
| $k$           | $S_{k,0}$        | $S_{k-1,1}$ | ... | $S_{0,k}$     |     |             |           |
| $\vdots$      | $\vdots$         | $\vdots$    |     | $\vdots$      |     |             |           |
| $n-1$         | $S_{n-1,0}$      | $S_{n-2,1}$ | ... | $S_{n-1-k,k}$ | ... | $S_{0,n-1}$ |           |
| $n$           | $S_{n,0}$        | $S_{n-1,1}$ | ... | $S_{n-k,k}$   | ... | $S_{1,n-1}$ | $S_{0,n}$ |

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